ANNUAL REPORT 2022-23

FINLADDER

COLLEGE LEVEL

DATE OF EVENT: 25th July 2022

NAME OF THE ORGANIZING SOCIETY: Excelsior: The Commerce Society of Maitreyi College

NAME OF THE COORDINATOR OF THE EVENT: Dr. Jyotsna

NAME OF RESOURCE PERSON: Ishaan Arora

NUMBER OF PARTICIPANTS: 300

TOPIC OF THE SESSION: Investing and Personal Finance

ABOUT THE INSTITUTE:

FinLadder is an e-learning start-up with the objective to provide specialized finance courses to people across India and abroad.

They have over 1000 students associated with us and they provide financial literacy to as many people as possible so that they can bridge down the gap between where the people are and where they want to go.

ABOUT THE SPEAKER:

Ishaan Arora is an entrepreneur, educator and a speaker .He is the co-founder of FinLadder.It is an e-learning startup with the objective to provide specialized finance courses to people across India and abroad. He has mentored more than 22,000 students by now and also posts instagram posts teaching his followers about investing, personal finance etc.He is also awarded by the "Emerging Counsellor Of The Year 2021" award . He has counseled over 5000 students. He is a public speaker and has been a part of more than 100+ institutions including TedX and JoshTalk.

ABOUT THE SESSION:

The session started with an introduction of the speaker. Then a discussion regarding scope and saturation point of Content creation. Main focus of Content creation is one's passion and interest, it is far from a saturation point. Idea of origin behind FinLadder- It was started to help the students who belonged from commerce background and to execute their ideas. Challenges faced during its formation. What makes Finladder different from other institutes? The special attention given to each student and nominal fee structure makes finladder unique from other institutions. Importance of learning additional courses while pursuing college degree, importance of internships to help improve future performance and to enhance practical knowledge. Importance of communication and convincing skills. Finladder focuses on placement of maximum students by minimizing the gap between students and companies and provides internships to help their future carrer. To explore various options during initial stages for figuring out one's interest. Session ended with discussion of doubts

POSTER OF THE EVENT:



LINK OF LIVE SESSION:

https://www.instagram.com/tv/Cgb6Cq6h8HR/?igshid=YmMyMTA2M2Y=

IMAGES FROM THE SESSION:



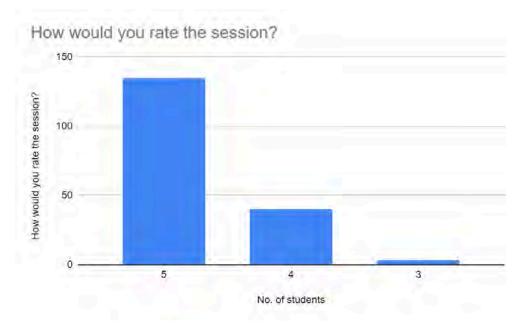
SIGNIFICANCE:

The audience found today's session very informative and helpful. Students learnt a lot about startups, internships, skills etc. They also gained insights about the challenges of startup owners. All their dilemmas about it were talked upon and sorted out.

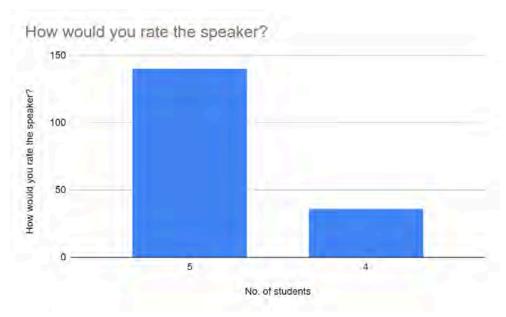
FEEDBACK ANALYSIS

Link of feedback form-

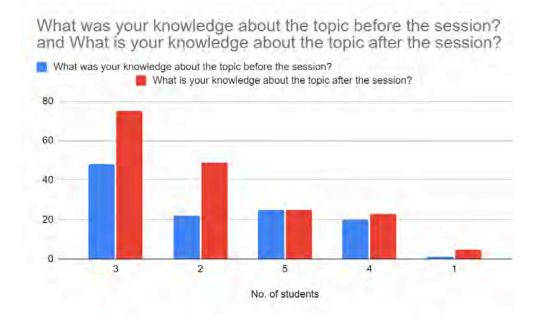
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(1 being the lowest satisfaction from the session and 5 being the highest satisfaction from the session.)



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)

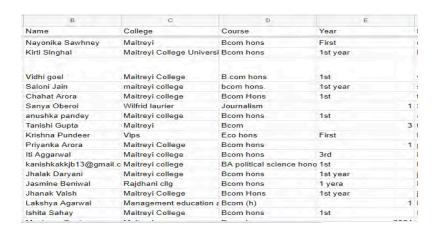


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Link of response sheet-

https://docs.google.com/spreadsheets/d/1Fshs7kJQ6SGDok0qqfUEOdFoC9KwxaA9RRyexdMh GUM/edit?usp=sharing

ATTENDANCE



Name	College	Course	Year	
Muskaan Gupta	Maitreyi	Bcom hons		2024
Akanksha Choudhary	Maitreyi College	B.com (H)	1st	
Anshika Bhanot	Maitreyi College	BCom Programme	1st	
diya chauhan	mangalmay institution	BA BEd	1st	
Astha Gupta	Maitreyi College	B com (P)	1st	
Shrankhla Sharma	Maitreyi College	B.com(p)	1st	
Diya verma	Maitreyi college	Bcom prog		1
Megha	Maitreyi College	B.com hons.	3rd	
Kirtika Singh	Maitreyi	B com	1st	
Unnati	Maitreyi college	Bcom hons		3
Yogita	ARSD	BA Eco		2
Khushi Pareek	Maitreyi	BA		2
Anshika	Maitreyi	Bcom h	1st	
shrreya Dutta	maitreyi	bcom hons	1st	
Shivank	Surajmal	BBA	1st	
Nandini Sharma	Maitreyi college	B.Com(Hons.)	Third	
Sumana Kancharla	Maitreyi College	Bcom H	3rd	
Vidhi Jain	Maitreyi College	Bcom hons	1st year	
Aishwarya Goel	Maitreyi College, Unive	rs B.Com Hons.	First	

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

Apti30

College Level Event

Date: 01-08-22

Name of the Organizing Society- Excelsior: The Commerce Society

Name of the coordinator of the event- Dr. Jyotsna

Resource Persons- Mr.Gaurav Jain Total Number of participants- 67 Topic of the session: How to crack GRE

About the Institution:

APTI30 is an institution where students are presented with accurate feedback. They initially start off with a Diagnostic Test to get a baseline of a student's current performance, and using state-of-the-art teaching framework generate a customised study plan based on their target score and the time they have at hand.

About the Speaker-

Mr. Gaurav is an IIT-BHU Alumnus. Currently he is at the position of co-founder and the quant head at GMAT30. He has trained thousands of aspirants for GMAT, GRE and other MBA entrance exams for over a span of 10 years. He has also worked in various capacities at leading training institutions such as Jamboree Education, IMS, Tathagat, Edushastra.

More than 50% of his trainees scored prestigious Q49 or even higher in GMAT. He himself has scored 760 in GMAT with perfect quant score and also 99.99 percentile in CAT.He also believe and spread the vital idea that quantitative reasoning can be and should be done from various viewpoints. If you don't gain comfort from a particular approach then there are ways to make it more convenient for you.

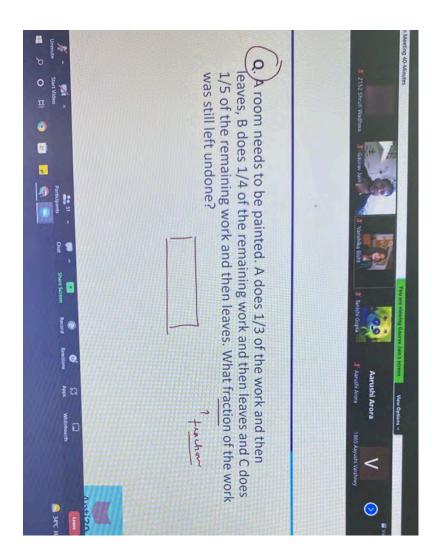
Report of the Event-

The speaker Mr.Gaurav Jain, who is from GMAT30, begun the session with his introduction. He introduced the students with the GRE exam which was the topic for today's webinar. He explained the different MBA entrance exams namely, GMAT, GRE and CAT. He pondered his views about each of these exams with some detailing over the paper pattern of each of these exams. By analysing the paper format of GRE, he also explained that how GRE is more scoring than other MBA entrances and post graduation exams. He then amde the students solve 3-4 questions of quantitative aptitude which are majorly aksed in these entrances. Lastly to the end of the webinar, the speaker provided his contact information, for approaching him regarding GRE and CAT exam preparation. The webinar ended with insightful feedback from the attendees.

Poster of the event-



Images from the event-



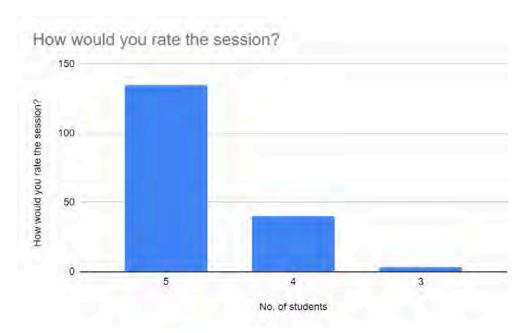
Online meeting link-

https://us04web.zoom.us/j/76410390056?pwd=aaZq9PhOocz7ydOIL1ZP4KWLUgZQO5.1

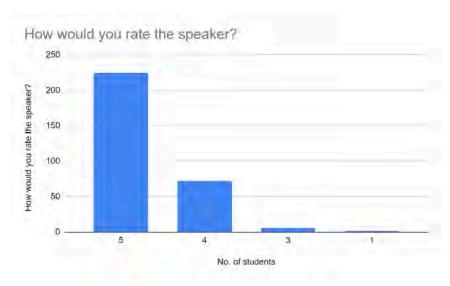
Significance of the event-

The webinar was organised to help the students gain insights on how to crack GRE with a good score. They were given some tips and tricks on how they can go about preparing for the GRE and how they can attempt the exam. The speaker's words of motivation proved to be quite helpful and inspiring for all the attendees.

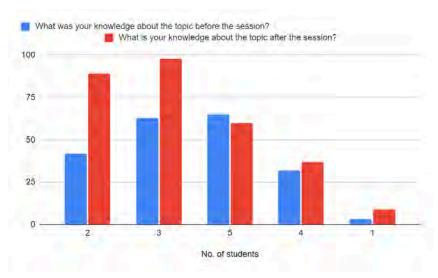
Feedback Analysis-



(1 being the lowest satisfaction from the session and 5 being the highest satisfaction from the session.)



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before 0r after the session and 5 being the highest knowledge before 0r after the session)

Link of Feedback Form:

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Link of Response Sheet:

 $\frac{https://docs.google.com/spreadsheets/d/14ir8qjAIVGt29zDRL7r2OVzDoT2qurGPBHVP2isn}{Bdw/edit}$

ATTENDEE LIST:

Name	College	Year
Kirti Singhal	Maitreyi College University of Delhi	3rd year
Vidhi Goel	Maitreyi College	3
Divyansha Soni	Maitreyi College	3rd
Jhalak Daryani	Maitreyi college	1st year
Mahika jain	Maitreyi college	3rd

Diya Verma	Maitreyi College, DU	3rd year
Kanishk Behl	Thapar University	1st
Urvashi khanna	Maitreyi college	3rd year
Tanishi gupta	Maitreyi	3
Astha Gupta	Maitreyi College	3rd
Akanksha Choudhary	Maitreyi college	1
Anushka pandey	Maitreyi College	3rd
Priyanka Arora	Maitreyi college	3rd
Jhanak Vaish	Maitreyi College University of Delhi	3rd
Harneesha Makkar	Maitreyi	3rd
Rekha Makkar	Rla	2nd
Annie Goswami	Maitreyi	2
Anushka Gupta	Maitreyi college	1 year
Iti Aggarwal	Maitreyi college	1st
Jasmine Beniwal	Rajdhani college	3rd
Suhani Naruka	Maitreyi	2022-2023
Megha	Maitreyi College	3rd

Netra Aggarwal	Ramanujan College	3rd year
Sumana Kancharla	Maitreyi College	3rd
Mehranshi	Maitreyi College	3rd year
Nayonika Sawhney	Maitreyi college	First
anshika	maitreyi college	3rd
Saloni Jain	maitreyi college	1st year
Sanya Oberoi	Wilfrid laurier university	1
Ishani Bhadani	Maitreyi College	3rd
Muskaan Gupta	maitreyi	2024
Anshika Chauhan	Maitreyi College	2021
Vanshika Bisht	Maitreyi	3rd
Avni Jain	Gujarat National Law University	2021-26
Anshika Bhanot	MAITREYI COLLEGE	3rd
Kirtika Singh	Maitreyi	3
Shreya Jain	Maitreyi college	3rd year
Akshi	Maitreyi	3rd
Chahat Arora	Maitreyi college	3rd year
Aarushi Arora	Christ University	3rd year
Shailja Sinha	Maitreyi College	2nd

Yashika Rathi	Maitreyi College	3
	Maitreyi	
Astha Gupta	College	3rd
Tanisha	Maitreyi	2024
Anshika Bhanot	Maitreyi College	3rd
Nayonika Sawhney	Maitreyi	1
DIYA BRODOO	Ipcw delhi university	1st
Annie Goswami	Maitreyi	2
Tanisha Kataria	Maitreyi	3
Krisha Kataria	VIPs	3
Iti Aggarwal	Maitreyi college	1st
Jasmine Beniwal	Rajdhani college	3rd
Chandrani	Maitreyi	Ist
Anshika Chauhan	Maitreyi College	2021
Vidhi Jain	Maitreyi College	First
Srishti Mishra	Maitreyi	1st
Rupali	Asian school of business	2021
Khushi pareek	Maitreyi	3
Harneesha	Maitreyi	3
Rekha	Rla	2
Tanisha Khandelwal	Maitreyi college, Delhi university	3rd

Tanusha Verma	Rosary College of Commerce and Arts	2nd
Ananya	Maitreyi	3rd
Ishita Sahay	Maitreyi College	1st
Renuka Hansraj	Maitreyi College	3rd
Suhani Naruka	Maitreyi college	1st

Team Excelsior-President- Shruti Wadhwa Vice President- Vanshika Aggarwal

Signature of the Convenor-

Dr. Jyotsna

Teacher in charge

Excelsior: The Commerce Society of Maitreyi College

2022-23

IBS ICFAI BUSINESS SCHOOL

College Level Event

Date: 22-09-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Dr. Vibha Arora **Total no. of Participant:** 131

Topic of the session: The art of marketing yourself

About the Institution:

Since its inception in 1995, IBS has been one of the best B-Schools in the country, providing excellent academic delivery and infrastructure to its students. At IBS, we offer innovative and globally accepted programs and great opportunities for all-round development. 100% case-based learning is unique to IBS. IBS transforms its students into leaders of the future.

About the Speaker:

Dr. Vibha Arora is the Associate Dean at ICFAI Business school. She is an alumna from IIM-Ahmedabad and Doctorate in Marketing with 21 years of academic and research experience. She has interest in the areas of Services Marketing and her papers are published in the journal of reputed ABDC-A. She has published two papers recently in Journal of retailing and consumer services; Internal Journal of retailing and distribution management. She is a recipient of best Commended paper 2021 by Emerald and Journal of Service management.

She presented papers at 5th IIM-Ahmedabad Conference-2013 & 2015 on Marketing in Emerging Economies; Great Lakes- NASMEI (North American Society for Marketing Education in India); Marketing Conferences at IIT-Delhi; IMI- Delhi, IIM-Lucknow and FORE School of Management, Delhi. She has published cases and papers with European Case Clearing House (ECCH); IJIR, Shriram research centre, Synergy and Advances in Management. In her last assignment she has worked with Bridge School of Management as Program Chair-Marketing. She has also been a visiting faculty member at FORE School of Management, Bridge School of Management and has provided training on personal branding at Boston Consulting Group and Bima Karo, an insurance portal.

Report of the Event:

The seminar began with the introduction of the speaker, Dr.Vibha Arora. She initiated the session by discussing with the audience their interpretation of the term "The Art of Marketing Yourself" and explaining what exactly it means. She made the audience understand the importance of marketing oneself in today's competitive era and how the person who knows how to market themselves stands out in a crowd. She asked the audience some interactive questions about their strengths, weaknesses and how do they work upon them. To make the topic of the session more clear, she divided the students in small groups and asked them to perform certain tasks. She talked about Fixed VS Diversifying mindset and why it is crucial to

build your competence. Towards the end of the session she pondered her views upon knowledge, skills and the appropriate attitude to strive towards your goals.

Poster of the Event:



Images from the Event:





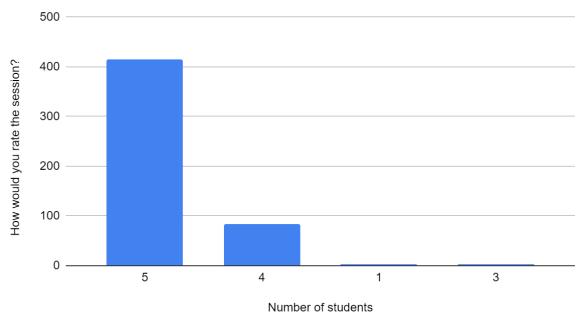


Significance of the Event:

The seminar was organized to help the students gain insights on the art of marketing themselves and how it has become crucial in today's competitive world. They speaker made them understand how the people who are good at marketing themselves have a better chance of getting ahead of others and standing out in every situation. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

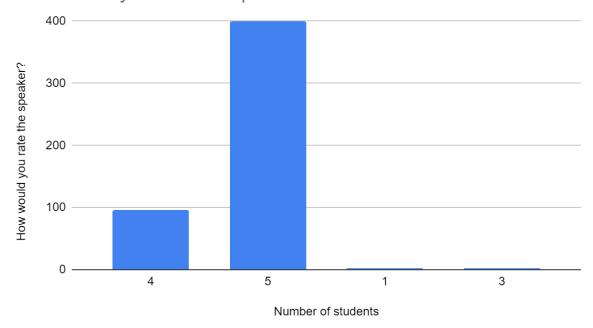
Feedback Analysis:

How would you rate the session?

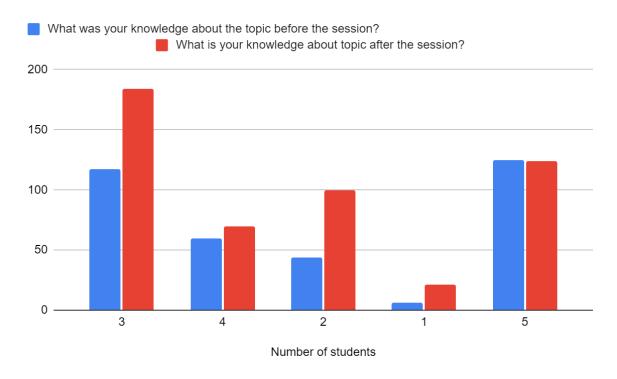


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

How would you rate the speaker?



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Link of feedback form-

https://forms.gle/ENVrCrDnHZUureQw5

Link of response sheet-

https://docs.google.com/spreadsheets/d/1uTRyErxKC3xZTE7uKQyICPI4AZbC1ezDjgFOzJRRTy0/edit

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Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

FLAME UNIVERSITY

College Level Event

Date: 28-09-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Prof. Love Sarin

Total no. of Participant: 88

Topic of the session: Creativity, innovation and entrepreneurship

ABOUT THE INSTITUTION:

FLAME University is a private, coeducational and fully residential liberal education university located in Pune, India. It was formerly known as FLAME - Foundation for Liberal and Management Education.

ABOUT THE SPEAKER:

Prof. Love Sarin is an Associate Professor of Entrepreneurship at FLAME University. He teaches various courses on creativity, innovation, entrepreneurship and lean startup method. He has a keen interest in grooming entrepreneurs and building entrepreneurial ecosystems which can become a movement for impactful change.

He received his Doctorate Degree and Sc.M in Chemical Engineering I hifrom Brown University, USA and holds a Bachelor's Degree in Chemical Engineering from Indian Institute of Technology Bombay. During his doctoral studies, he invented novel selenium formulations, using nanotechnology, for biomedical and environmental applications, for which he was awarded several patents. He spun out a cleantech venture in the USA based on his innovative research work at Brown.

He has over twelve years of work experience in both industry & academia. He was associated with Indian Institute of Technology Bombay, Reliance Industries Ltd., Navi Mumbai and Banyan Environmental, Inc., Providence, RI, USA in innovation management, intrapreneurial and entrepreneurial roles.

He leverages his rich experience in techno-commercial development and organization building for mentoring aspiring entrepreneurs and structuring the growth of their start-ups. He is an expert in the Customer Development and Customer Discovery process. He is frequently invited by entrepreneurial courses, programs and incubators for invited talks on various topics and as a jury on their committees. He also advises on the structuring and management of entrepreneurship curriculum and programs to create meaningful impact.

The seminar started with the introduction of the speaker, Prof. Love Sarin. He initiated the session by expressing his goal and motive behind this seminar. He explained what creativity, innovation and Entrepreneurship are. He expressed that one of the main reasons why startups fail is failure in management of people. He made the students do a couple of exercises to show how nurture can help.

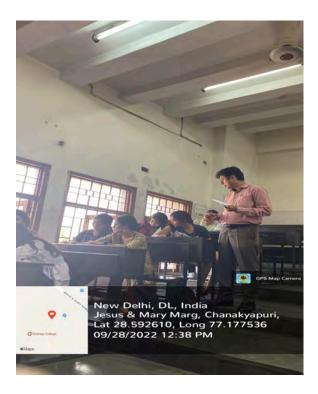
The speaker proved that we limit ourselves to a boundary by an activity. The speaker also shared a few barriers that could hamper the creativity of a person. Towards the end of the session he pondered his views upon mantras to become a creative, innovative and entrepreneurial leader. The seminar was wrapped up with an interactive QnA.

POSTER OF SEMINAR



IMAGES OF EVENT





SIGNIFICANCE OF EVENT

The seminar helped in the skills enhancement of the students and provided them with exposure to the basics of entrepreneurship. The speaker proved that students limit themselves to a boundary by an activity. The speaker also shared a few barriers that could hamper the creativity of a person hence shared some mantras of Creativity. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

FEEDBACK ANALYSIS

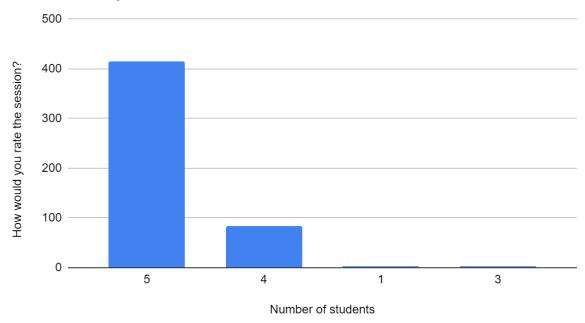
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Link of response sheet-

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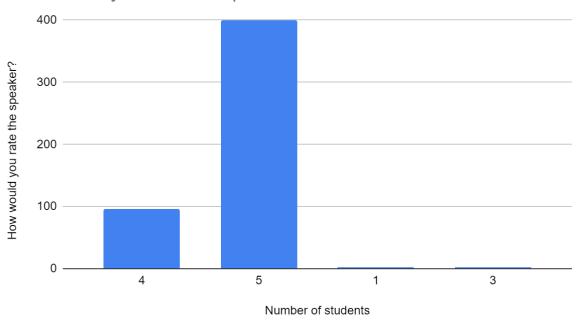
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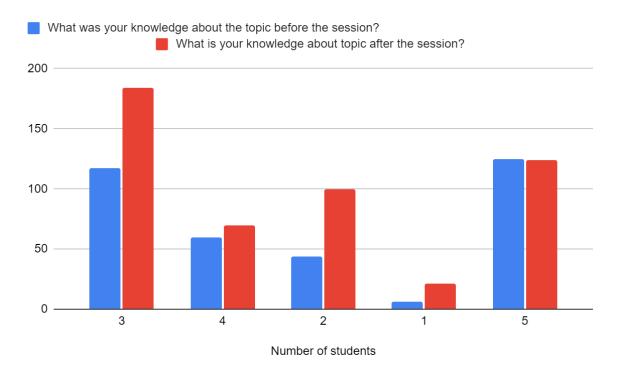


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)

How would you rate the speaker?





(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

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Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

YOUNITE

College Level Event

Date: 18-10-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr. Abhishek Gupta

Total no. of Participant: 105

Topic of the session: Careers in Investment Banking Operations

ABOUT THE INSTITUTION:

Younite offers specialized educational programs to those wishing to advance their careers within the Investment Banking Industry.

ABOUT THE SPEAKER:

Mr. Abhishek Gupta is the Founder Director of YOUniTE and co-founder of EUGateway. He was also a Senior Vice President in Statestreet Services India Private Limited. He has a remarkable contribution in Northern trust corporation as he worked there as the section manager, operations manager, vice president operations, head of cash/treasury/fx operations and none the less the senior vice president.

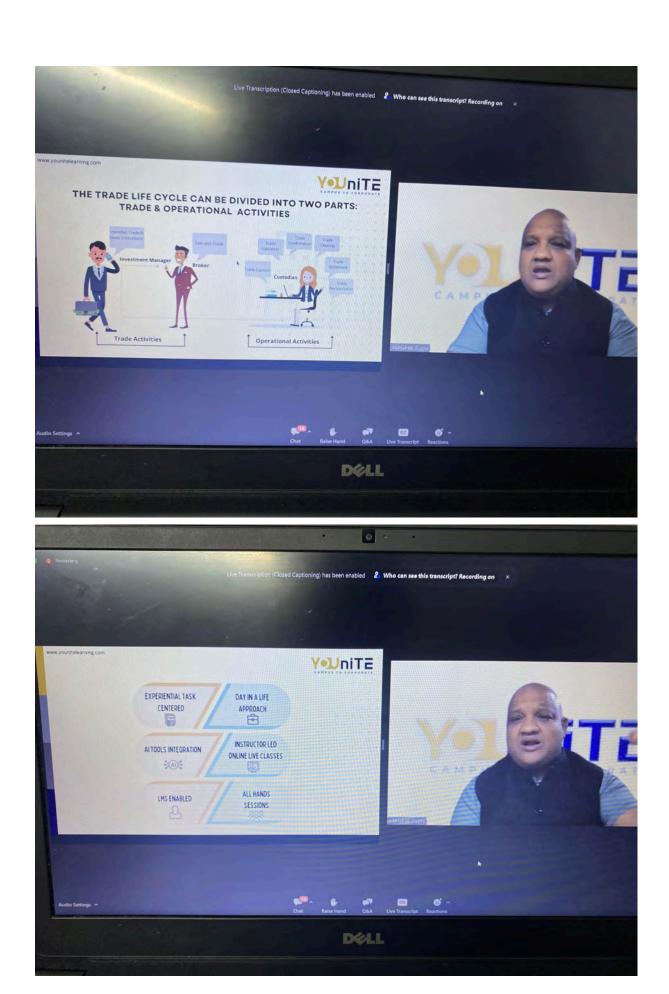
ABOUT THE WEBINAR::

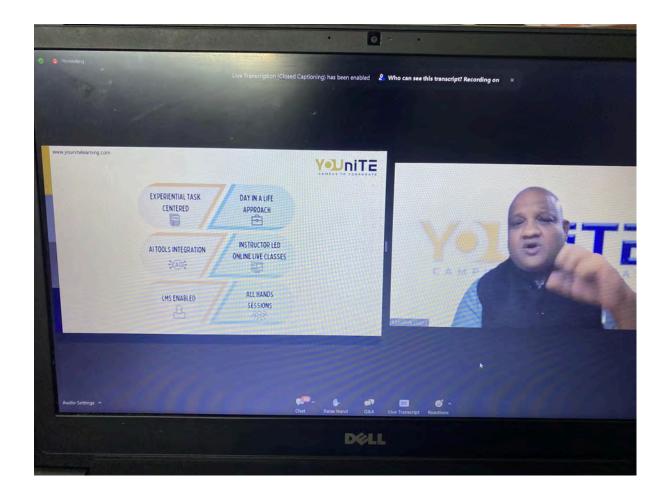
The webinar began with the introduction of the speaker, Mr.Abhishek Gupta. He initiated the session by posing a question to the audience that "What do they interpret by the term Investment Banking Operations?" He discussed with the students their opinion and told them the actual meaning of this term in the corporate world. He briefed about what Investment Banking operations actually is and why is it becoming one of the most sought after career options. He talked about the scope of this field in the times to come and why we should opt it. He then discussed about what YOUniTE does and how it can help the students to achieve their goal of working in this field. Towards the end of the session, he resolved the various doubts that the audience had.

POSTER OF WEBINAR



IMAGES OF EVENT

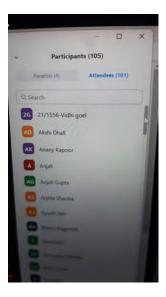




SIGNIFICANCE OF EVENT

The webinar helped the students to gain insights on the field of Investment Banking Operations. They were told about what Investment Banking actually is and the role that one has to perform in this. Discussion on the scope of this field in the near future was held in the session. The speaker discussed that students sometimes tend to limit themselves to a set of jobs but it is necessary to take into consolidation other new fields as well. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

ATTENDEE LIST



FEEDBACK ANALYSIS

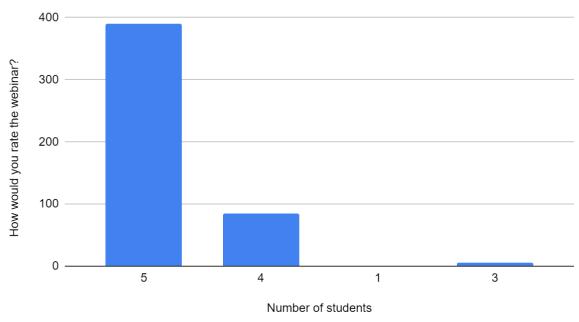
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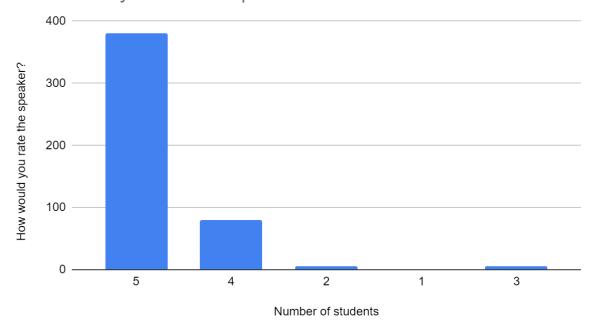
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How would you rate the webinar?

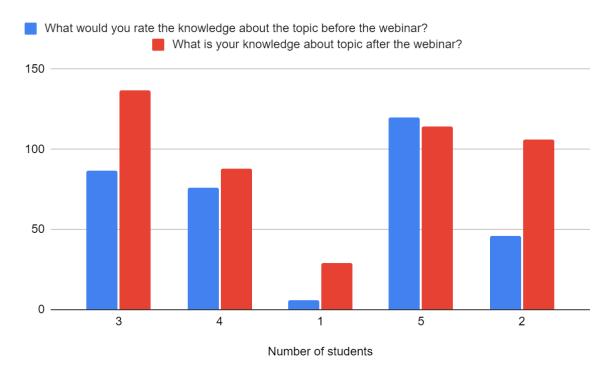


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

How would you rate the speaker?



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

AECC GLOBAL

College Level Event

Date: 19-10-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Avadhesh Kumar Singh, Kaushani Shukla

Total no. of Participant: 100

Topic of the session: International Education Re-Imagined

ABOUT THE INSTITUTION:

Since 2008, they have been helping students across the globe realize their international education dreams. They represent top universities and educational institutions around the world and offer end-to-end counselling and application management services to students seeking overseas education in the amazing destinations around the globe like Australia, Canada, Ireland, New Zealand, UK and USA.

ABOUT THE SPEAKER:

Avadhesh Kumar Singh is a Business Development Manager with AECC Global. He comes with an experience of more than 6 years in the industry, He actively engages with students to help them in connecting with the right destination.

Kaushani Shukla is a Consultant in AECC Global. She comes with an experience of almost 6 years in the education industry having a vivid zest of counselling the students. Till now she has counselled more than a thousand plus students for their international study plans.

ABOUT THE SEMINAR:

The seminar started with the introduction of AECC Global and the role it performs. The speaker initiated the session by briefing the students about the application process, the various intakes abroad and that most of the universities initiate their application process 1 year in advance. They explained the benefits of taking a specialised course over a normal diploma and suggesting Business Analytics as a good option for students of Commerce background. They informed the audience about the most popular student destinations with USA being the 1st, Canada 2nd, Australia 3rd and UK 4th. They pondered over the facts that a student should consider while deciding their preferred countries. US is committed to excellence, has dual specialisations and scope for research, gives the students financial support and proviedes them hands on training. Canada has exciting college life, high employment rate, low costs and easy immigration rules post completion of studies. Australia has some of the world's top universities with accredited programs, provides many scholarships to foreign students and has easy PR rules post studies. UK, though a little more expensive than the other countries, has a flexible and easy visa process with the opportunity

to get IELTS waiver. Towards the end of the session, the speakers talked about how AECC can help them out in this process and resolved students' queries.

POSTER OF SEMINAR



IMAGES OF EVENT







SIGNIFICANCE OF EVENT

The seminar was organised to help the students gain insights on the various opportunities they can get by studying abroad. Various pros and cons of foreign studies were discussed to help them make a decision on whether to study abroad or in India. They were explained the application process and various facts that they need to know while choosing the country to study abroad. The speaker's words of motivation proved to be quite helpful and inspiring for all the attendees.

ATTENDEE LIST

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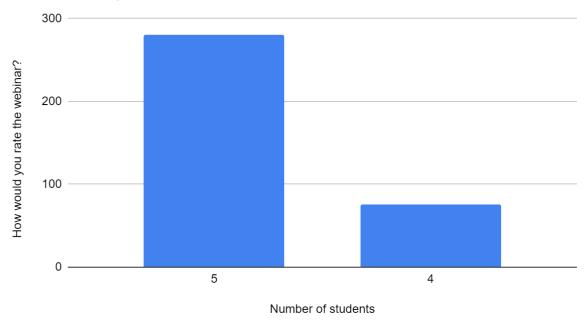
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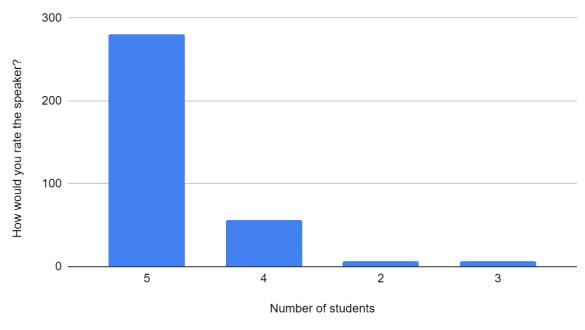
FEEDBACK ANALYSIS-

How would you rate the webinar?

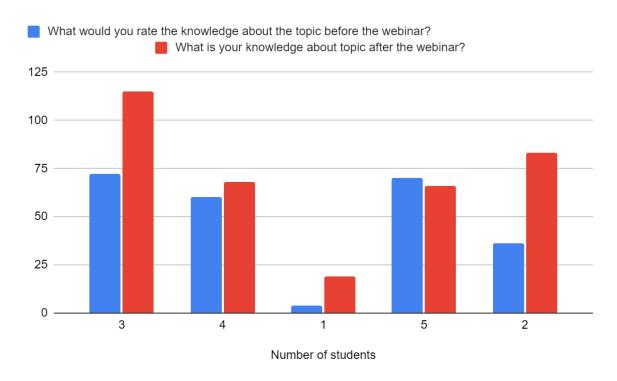


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

How would you rate the speaker?



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Link of feedback form-

https://forms.gle/wy3NmCYoHbR6eBTa9

Link of response sheet-

https://docs.google.com/spreadsheets/d/11UaYguB73IY1IJdACbCHnE65ENRQV56yD--jOfce6zs/edit

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr.Jyotsna
Teacher in Charge
Excelsior- The Commerce Society
Maitreyi College
2022-23

EUGateway Study Abroad

College Level Event

Date: 29-10-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr.Sumit Rai Total no. of Participant: 100

Topic of the session: How to study in Europe for free-Myth VS Reality

ABOUT THE INSTITUTION:

EUGateway offers comprehensive academic and vocational consulting services to students eager to make an identity for themselves in their respective careers. Counseling in terms of career and education is the need of the hour for thousands of students and EUGateway brings forth the plausible solution for the students who reach out to them.

ABOUT THE SPEAKER:

Mr. Sumit Rai is the founder of EUGateway and Co-founder of YOUniTE. He's also the first counsellor at EUGateway. He has completed his MBA from Offenburg University of Applied Sciences. He is also an MML Global Mentor Board Member at MasterMyLife EQ Education.

ABOUT THE WEBINAR:

The webinar started with the introduction of EUGateway and how it helps the students to make informed decisions on overseas career choices by providing them with an array of options that are both reasonable and rewarding. Mr.Sumit Rai commenced the session by introducing himself and sharing his journey abroad. He discussed with the students their perceptions on studying abroad and told them the various benefits of completing the education from abroad.

He initiated a conversation with the students that according to them how much do foreign education costs. He bursted various myths that the students had about the cost of education and informed them about various scholarship programs and aids that the students should aim for. He gave the students insights on how they can study in Europe at very low costs. He talked about various Public Universities in Germany that offer education to foreign students at minimal fees. He motivated the students to hustle for their dream destination. Towards the end of the session he resolved various queries that the students had.

POSTER OF SEMINAR:



Online Meeting Link:

https://us06web.zoom.us/webinar/register/WN_PtGS7d_oQ1umil_MzTXNxw

IMAGES OF EVENT









SIGNIFICANCE OF EVENT

The seminar was organised to help the students gain insights on the various opportunities they can get by studying abroad. Various pros and cons of foreign studies were discussed to help them make a decision on whether to study abroad or in India. They were explained that how they can get education in Europe at minimal cost. They were informed about the various

scholarships they should aim for. The speaker's words of motivation proved to be quite helpful and inspiring for all the attendees.

ATTENDEE LIST

1		Name	College	Course
2	41	Sumana Kancharla	Maitreyi College	Bcom H
3	no	Jhanak Vaish	Maitreyi College Universit	Boom hons
4		Ishita Sahay	Maitreyi College	Bcom hons
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5		Harshita	Maitreyi College	B.Com(Honours)
6	48	Diya Verma	Maitreyi college	Bcom programme
7	13	Tanisha	Maitreyi	Bcom hons
8	07	Tanishi Gupta	Maitreyi	Bcom
9	21	Muskaan Gupta	maitreyi	bcom hons
10	47	trishay gupta	Sggsc	Bcom
11	16	Sampoorna Gupta	Hansraj College	Bcom hons
12	25	Reet Chadha	Sggsc	BMS
13	57	anushka pandey	Maitreyi College	Bcom hons
14	51	Anshika singh	Maitreyi College	Bcom hons
15	06	Priyanka arora	Maitreyi College	Bcom hons
16	55	Jhalak Daryani	Maitreyi College	Bcom hons
17	14	Iti Aggarwal	Maiyreyu	Bcom hons
18	32	Soumya chopra	Shyama Prasad Mukherje	BA programme (econom
19	06	Saloni Jain	maitreyi college	bcom hons.
20		Kirti Singhal	Maitreyi College Universit	
21		Chahat Arora	Maitreyi college	Bcom hons
22		Aarushi Arora	Christ University	btech
23		Aditi Tiwari	Maitreyi college	B.com programme
24		Harneesha	Maitreyi	Bcom hons
25		Sonali	Maitreyi	Bcom
26		Garima	Dyu	Bcom
27		Anjali	Maitreyi College	Bcom H
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29		Nayonika Sawhney	Maitreyi	E Transport
30		Anushka Gupta	Maitreyi college	Bcom hons
31		Anika badola	Maitreyi	Bcom h
		Sanskriti	Maitreyi	BCom hons
32		Ananya	Maitreyi	Bcom hons
33		Sanyam	Maitreyi	Bcom h
34		Khushi	Maitreyi	Bcom h
35		Megha	Maitreyi College	B.com h.
36		Tanisha Khandelwal	Maitreyi college	B.com
37		Ishani	Maitreyi College	B.com hons
38		Shruti Sehgal	maitreyi	bcom hons
39		Mehranshi	Maitreyi College	Bcom Hons
40	48	Jasmine Beniwal	Rajdhani college	Bcom hons
41	48	SAPNA GUPTA	Hindu	bcom prog
42	34	Stuti Mehra	Gargi	B Com hons
43	36	Tanuja Chauhan	9652342191	Bcom prog.
44	52	Akanksha Choudhary	Maitreyi College	B.com Hons.
45	10	Vidhi goel	Maitreyi College	B com hons
46	14	Kirtika Singh	Maitreyi	B com
47		Yogita	Maitreyi	B com
48		Khushi Pareek	Maitreyi	B A Economics and Engl
49		Pranay Mangla	SSCBS	BMS
50		Ganya Sharma	Maitreyi College	Bcom hons
51		Urvashi	Maitreyi college	Bcom P
52		Annie Goswami	Maitreyi	Bcom
53		Chirag	Maitreyi	Bsc
54		Ankita	Maitreyi	Bcom
55		Bhawana	Maitreyi	BA
56		Dhruv Goel	Vit c	Btech cse
57		Yashika Rathi		
dI.	10	rasilika rkatili	Maitreyi College	B.com Programme
58	18	Utsav	VIT Chennai	B.Tech. CSE
59		Renuka Hansraj	Maitreyi College	B.COM (H)
60		Amy	Jesus and Mary College	B.El.Ed.
61		Teesha	Maitreyi	B.com Hons.
62		Monil Gupta	Maitreyi college	Bcom(hons)
63		Mahika jain		Bcom(nons)
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		Avani	Gargi College	
65		Astha Gupta	Maitreyi College	Bcom p
66		Tanusha Verma	Rosary College of Comm	
67	24	Anjali Gupta	Narsee monjee	Bba

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38	08	Shruti Sehgal	maitreyi	bcom hons	
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40	48	Jasmine Beniwal	Rajdhani college	Bcom hons	
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51	03	Urvashi	Maitreyi college	Bcom P	
52	37	Annie Goswami	Maitreyi	Bcom	
53	47	Chirag	Maitreyi	Bsc	
54		Ankita	Maitreyi	Bcom	
55	23	Bhawana	Maitreyi	BA	
56		Dhruv Goel	Vit c	Btech cse	
57		Yashika Rathi	Maitreyi College	B.com Programme	
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56	18	Utsav	VIT Chennai	B.Tech. CSE	
59	45	Renuka Hansraj	Maitreyi College	B.COM (H)	
60	10	Amy	Jesus and Mary College	B.El.Ed.	
61	07	Teesha	Maitreyi	B.com Hons.	
62	05	Monil Gupta	Maitreyi college	Bcom(hons)	
63	59	Mahika jain	Maitreyi College	Bcom hons	
64	26	Avani	Gargi College	B.com P	
65	25	Astha Gupta	Maitreyi College	Bcom p	
66	28	Tanusha Verma	Rosary College of Comm	BBA	
67	34	Anjali Gupta	Narsee monjee	Bba	
68	01	Yash Khandelwal	Delhi college of arts and o	B.com hons	
69	21	Shrankhla	Maitrey college	Bcom prog	
70	22	Ashutosh gupta	Narsee monjee	Bba	
71	31	Akshi Dhall	Maitreyi	B.com hons	
72	39	Neelam	Laxmibai	B com	
73	03	Anjali Chaudhary	Maitreyi College	BCom Hons	
74	08	Khushi Arora	Maitreyi College (Delhi Ur	Bcom programme	
75	44	Sarthak Aggarwal	Rajdhani	Bcom	
76	14	Shreya Jain	Maitreyi college	Bcom hons	
77	01	Ruheen	Sggscc	Ba hons economics	
78	03	Rashi Sharma	Maitreyi	Bcom hons	
79	52	Albia Siddique	Maitreyi College	B.Com (p)	
80	53	Aditi Tiwari	Maitreyi College	B.Com (P)	
81	08	Prachi Mall	Maitreyi College	B.Com (P)	
82	07	Riya Agarwal	Maitreyi	B.com (programme)	
83	49	Janhavi Singh	Maitreyi college	BCom hons	
84	56	Harneesha	Maitreyi	Bcom(hons)	
85	52	Devika Raaj Gupta	Jmc	Math hons	
86	50	Prachi Yadav	Maitreyi College,DU	B.Com Hons	
87	42	Arpita	Maitreyi	Bcom	
88	54	Simran Pokhriyal	MAITREYI	B com hons	
89	49	Palak	Ramjas	Bcom hons	
90	13	Ishika Arora	Maitreyi college	Bcom hons	
91	37	Mansi awana	Lakshmibai college	BCom (prog)	
92	52	Dishita Bihani	Shri Ram College of Com	Bcom(hon.)	
93	11	Selvi Srivastava	Maitreyi college	BA HISTORY HONS	
94	50	Abhilasha	Maitreyi college	History honors	
95	13	Pari varshney	Sri venkatesewara college	Biological sciences	
96	28	Bhavya	Maitreyi	Bcom Hons	
97		Tanvi	Deshbandhu	ba english hons	
98	20	Bhumika Gupta	Maitreyi College	Bcom Hons	
99		Lakshita Sharma	Maitreyi College	Bcom hons.	
100		Shreya Shrivastava	St. Stephens	History honors	
101		Lavanya	Maitreyi	BCom hons	
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FEEDBACK ANALYSIS

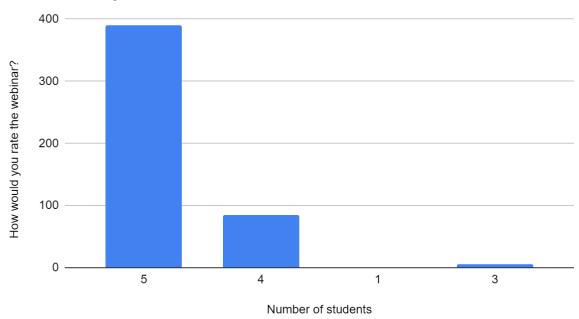
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Link of response sheet-

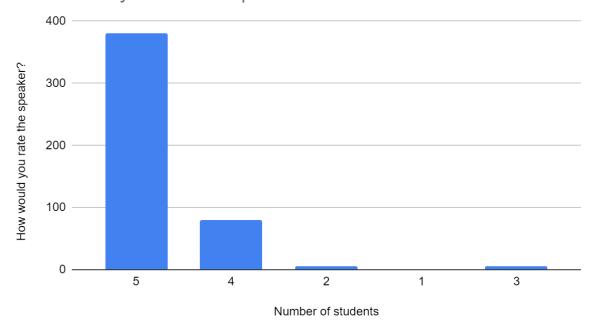
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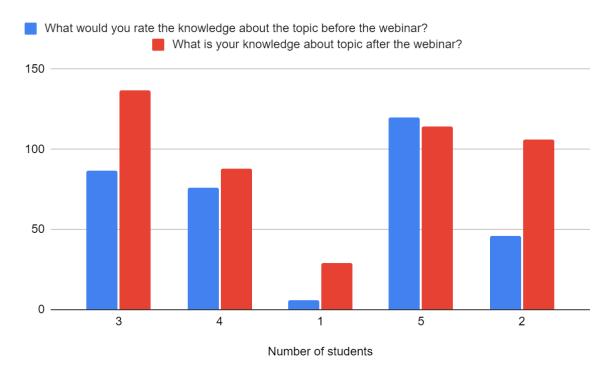


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

How would you rate the speaker?



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

IILM INSTITUTE FOR HIGHER EDUCATION

College Level Event

Date: 04-11-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Dr. Shivani Khurana (Professor at IILM)

Total no. of Participant: 100

Topic of the session: Resume Building

ABOUT THE INSTITUTION:

IILM Institute for Higher Education Lodhi Road, New Delhi Delhi NCR was established in the year 1993 as a Private Educational Institute to provide higher education to build a career in the field of Management. IILM Institute for Higher Education Lodhi Road is having Affiliation with reputed AICTE. Management of IILM Institute for Higher Education Lodhi Road, New Delhi is working under Dr. Kakoli Sen (Director).

ABOUT THE SPEAKER:

Dr. Shivani Khurana is Professor (OB/HR) at IILM and has more than 25 years of academic experience to her credit, that includes class-room teaching and active research. She has a strong backing of educational qualifications – that are B.A (Hons), M.A, M.Phil in Psychology (Gold Medalist), M.Ed and Ph.D in Organisational Behaviour . She has earned the prestigious Diploma in behavioural skills, conferred upon by the University of Twente,The Netherlands. She has authored two books on subjects Research Methodology and Educational Administration: Motivating Academics. Her teaching profile encompasses undergraduate and postgraduate programmes in Management and Psychology. She has conducted various training programs for PHD chambers, Engineers India Limited, Corporates faculty members and students.

ABOUT THE SEMINAR:

The seminar started with the introduction of IILM Institute and the role it performs. Dr Shivani Khurana initiated the session with her introduction and shared her experience as professor at IILM. She talked to students about how to build their resume. She briefed the students about the difference between the CV and resume. She also pondered over the perspective of the interviewer that what do they expect from an interviewee, how do they want a resume to be like and how crisp the resume should be.

She explained to the students the importance of using Action words in resumes. She also briefed regarding the different formats of the resume and the do's and don'ts making the resumes. For better understanding she showed a few resume such as resume of Mr. Ankur Warikoo, which was an eye opener for the students. Towards the end of the session she answered students' queries related to their resumes.

POSTER OF SEMINAR:



IMAGES OF EVENT









SIGNIFICANCE OF EVENT

The seminar highlighted the importance of an effective resume and how it plays as a powerful tool for interviews. She briefed about different resume formats and the advantages and disadvantages of each. She pondered upon how to make the most of your work experience, competitions, college societies and discover how to use references to an advantage. She shared new ideas for preparing a resume that engages reviewers and leads to more interviews. She showed the resume of Mr. Ankur Warikoo for reference and better understanding.

ATTENDEE LIST

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Isha B-LOH(P) 3240 87430 23363	misskandan O1 @ gmail.com
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FEEDBACK ANALYSIS

Link of feedback form-

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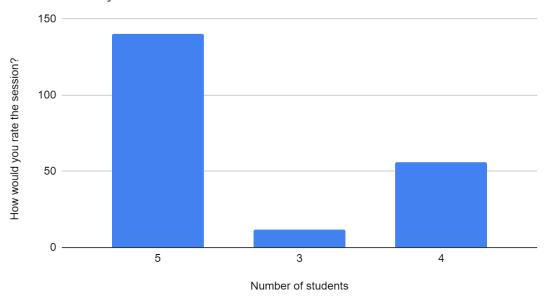
Link of response sheet-

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X axis - Response of students

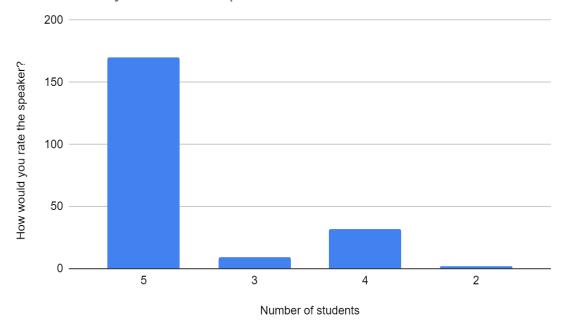
Y axis - No. of students

How would you rate the session?

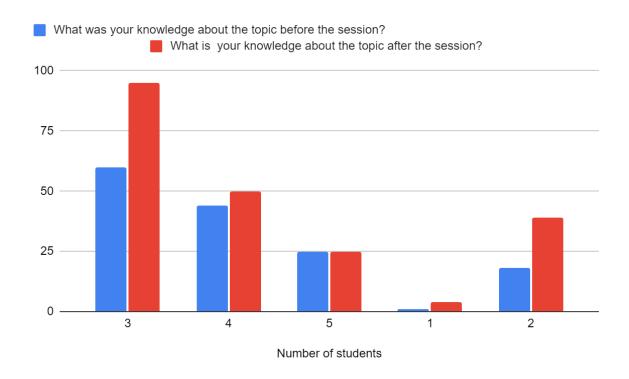


(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)

How would you rate the speaker?



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

SponsoDesk

in collaboration with Plaksha University

College Level Event

Date: 04-11-22

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr. Pawan Kumar

Total no. of Participant: 112

Topic of the session: Resume Building

ABOUT THE INSTITUTION:

SponsoDesk is a Youth Marketing agency for the Corporations & Sponsorship solution for the Colleges. They help in promoting your brand to every desk of the college and the students sitting there. They started out with a strong desire to provide brands with the quality creative services they need in order to get the best results and to help Colleges to gain sponsorships they always look for.

ABOUT THE SPEAKER:

Mr.Pawan Kumar is an Associate Director of Technology Leaders Program at Plaksha University. He is a merit holder throughout in education and has studied from prestigious institutes like IIM Indore, Thapar University and European Business School Germany. Mr.Kumar has an experience of over 12 years of senior management positions in Mckinsey and Grail Insights as well as in fields such as business strategy, artificial intelligence, creative marketing and analytical domains. He is a recipient of prestigious DAAD scholarship by Govt of Germany for an exchange study program in Germany.

ABOUT THE SEMINAR:

The seminar began with the introduction of the speaker Mr.Pawan Kumar. He informed everyone about Plaksha University that how it helps in redefining technology education, enabling industry innovation and address the grand challenges through research. He gave meaningful insights on Career decisions and what all factors one must consider while making their career decision. He pondered his views on the issue and told everyone and that it requires making the right decision, identifying the skills and the ability to contribute and grow. He elaborated on Data Science career space and Product Management. He made everyone aware about the Plaksha Technology Leader Program (TLP) and that the Plaksha University provides various Scholarships and financial support to the deserving students. Towards the end of the session, the speaker resolved various queries that the audience had.

POSTER OF SEMINAR:



IMAGES OF EVENT





SIGNIFICANCE OF EVENT

The seminar highlighted the importance of making the right career decision at the right time. It helped the students to understand the essence of making the right decision and how it can impact your life. The speaker discussed the various factors that needs to be considered while making a decision. The meaningful insights of the speaker helped the students to resolve the various dilemmas they had regarding making a career decision.

ATTENDEE LIST

COMMERCE DEPARTMENT SEMINAR.

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FEEDBACK ANALYSIS

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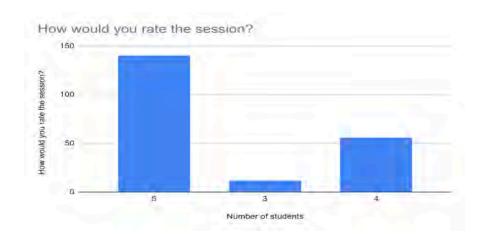
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Link of response sheet-

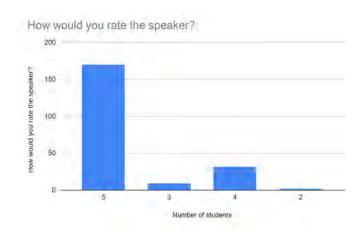
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X axis - Response of students

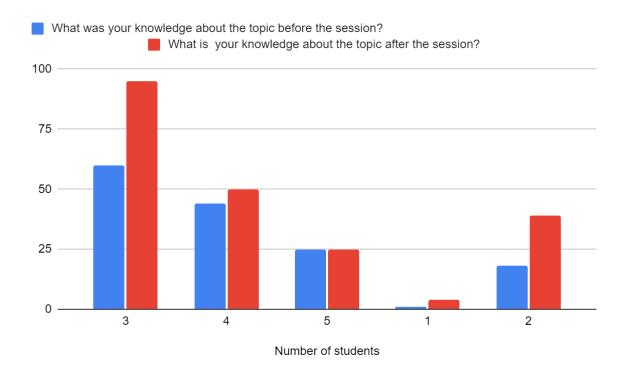
Y axis - No. of students



(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

UpSchool

College Level Event

Date: 17-01-23

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr. Sanmeet Sidhu, Ms. Sarnish Kaur

Total no. of Participant: 104

Topic of the session: Choosing the right careers and tracking journeys after college

ABOUT THE INSTITUTION:

They are a leading Career and Scholarship hunt organizer, who has partnered with more than 100 TOP Indian and International Universities. They help to educate and inspire the next generation.

ABOUT THE SPEAKER:

Ms. Sarnish Kaur is a Head Admissions, Manager - Accreditation and Special Projects, LM Thapar School of Management. She has done bachelors of engineering in IT from Jammu university, MS in Software systems from BITS Pilani, MBA in HR from National Open University and residential business management from IIM, Indore and currently pursuing research from LMTSM.

She has served in Indian Air Force for ten years as a technical officer in missile systems. Afterwards, she worked with Willis Towers Watson in Mumbai for two and a half years, leading a US Pension valuations actuarial team. Having spanned across nation in the line of duty, the diverse yet cordial cultures have always enchanted her.

Mr. Sanmeet Sidhu is a national level CAT analyst, and an expert in guiding candidates seeking admission to management & engineering programs, in India and abroad. An Engineer from Thapar Institute of Engineering & Technology (1990-94) and a Management Graduate from University Business School (PU, 1995-97), he is an accomplished professional with over 25 years of work experience, predominantly in the test prep industry, both as an administrator and as a trainer. As an administrator his last corporate assignment was as a General Manager (West Zone) with a national level education-based organization in Mumbai.

ABOUT THE SEMINAR:

The seminar began with the introduction of the speaker. He shared with everyone that he started his career with sales, but later on when he realised his true interests, he switched his career path. He laid emphasis on the fact that knowing yourself is the first motive. He then had a fruitful discussion with the audience that how can one ace their interview by understanding how

a panelist thinks and asks questions. The most common question to be aksed whether one goes for an MBA or a job is "Tell me about yourself". The speaker with his so many years of experience, presented his point of view on what is the ideology and motive of the panel behind asking this question. He taught the audience on how they can pun their whole interview on the basis of their introduction and ace it. The audience was then given the power to role play a panelist and ask questions from the speaker based on his introduction. He elaborated on the fact that the Panel goes for vibes and not just the answers. They expect you to be confident and have a good body language. He then told everyone that students from all the fields can do wonders in an MBA, it is not just restricted to students who studied a particular subject in their undergraduate courses. An MBA opens the gate for ample of opportunities for the students. He then informed everyone on the kind of profile one should have to get into top B-Schools. He emphasised on the 5 things that you are assessed on during your MBA interview. He made everyone aware about the Thapar MBA Program and gave the interested students the official number for Thapar admission procedure. Towards the end of the session he clarified the various doubts the audience had.

POSTER OF SEMINAR:



IMAGES OF EVENT





SIGNIFICANCE OF EVENT

The seminar laid emphasis on the fact that knowing yourself is the first motive. The speaker gave meaningful insights on how an interview panel thinks and what all kind of questions they ask. He taught the audience that how they can pun their whole interview on the basis of their introduction and ace it. He laid emphasis on the 5 things that a student is being assessed on by the interview panel. He highlighted the importance of being confident and calm during the interview and it is the foremost thing that is considered while making a selection. He then laid emphasis on the how an MBA can prove to do wonders in the life of a student. Towards the end he resolve the various doubts the audience had.

ATTENDEE LIST

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FEEDBACK ANALYSIS

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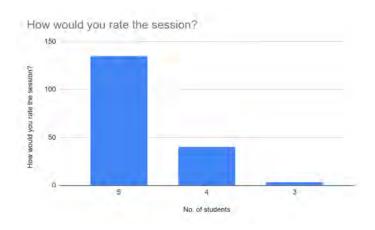
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Link of response sheet-

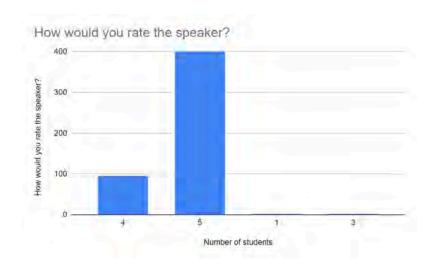
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X axis - Response of students

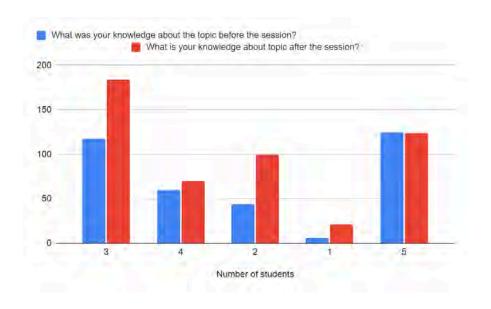
Y axis - No. of students



(1 being the lowest level of satisfaction from the session and 5 being the highest level of satisfaction from the session.)



(1 being the lowest rating for the speaker and 5 being the highest rating for the speaker)



(1 being the lowest knowledge before or after the session and 5 being the highest knowledge before or after the session)

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

SAMIT'S ENGLISH ACADEMY

College Level Event

Date: 19-01-23

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr. Samit Sengupta

Total no. of Participant: 90

Topic of the session: IELTS and your study Abroad Plans

ABOUT THE INSTITUTION:

They are one of the premier IELTS coaching centers in Dwarka . It was established in November, 2014 with a view to providing quality coaching and training in the field of English. The importance of English nowadays is more than ever before. The Institute's primary focus today is to prepare aspirants for IELTS & PTE. They are, after all, two of the most important gateways to Study Abroad and Permanent Residency on foreign shores.

ABOUT THE SPEAKER:

Mr. Samit Sengupta, Faculty of NDTV Broadcast Training Programme and Visiting Faculty of Amity School of Communications (Gurgaon and Noida), Lady Shri Ram College. He has various Academic Certifications & degrees like: British Council IELTS Train the Trainer certified, Pearson PTE Academic certified Master of Arts from Delhi University Bachelor of Arts from Delhi University.

ABOUT THE SEMINAR:

The seminar began with the introduction of the speaker. He made the audience aware about all the proficiency tests that they help with. The speaker then explained all about IELTS. He covered various aspects related to the course and provided an all round knowledge about this test. He elaborated on factors such as who shall take this test, its eligibility criteria and how many attempts can a person give. With his so many years of learning and experience in this field, he pondered his views upon the advantages of taking this test and what are the strategies one should adopt for getting a good IELTS band score. He informed the students about the structure and duration of this examination. He then informed the students about the various services that Samit's provide and what is the admission procedure for it. He covered aspects such as the various courses they provide, the opportunities they can offer, the student essentials (Eg. medical insurance, bank account, accommodation, educational loan etc.,) that they can help with among others. He elaborated on the VISA process that one has to undergo. Towards the end of the session, he resolved the various gueries that the audience had.

POSTER OF SEMINAR



IMAGES OF EVENT



SIGNIFICANCE OF THE EVENT

The seminar helped the students to gain an all round insight about the IELTS test. It is one of the most in demand exams for a student aspiring to go abroad. He emphasised on the importance of having a good IELTS score and what all strategies one can adopt to get a good score. He elaborated on the exam pattern and time duration of the test. Not only IELTS, but the

speaker also told the audience about various English proficiency tests. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

FEEDBACK ANALYSIS

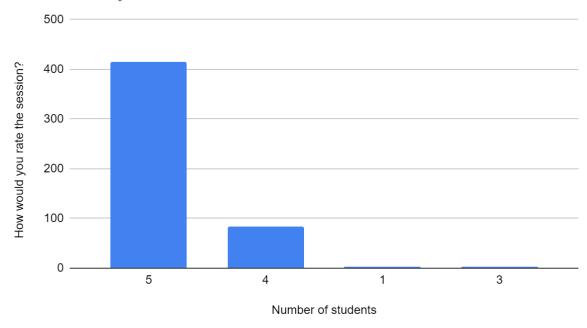
Link of feedback form-

https://forms.gle/kMoWQ3KvsnZ7v2XG8

Link of response sheet-

https://docs.google.com/spreadsheets/d/1BBIP5imOCfxqvZu8tFmKI0L9PnCbkmsX8nXtQ-499Ag/edit

How would you rate the session?

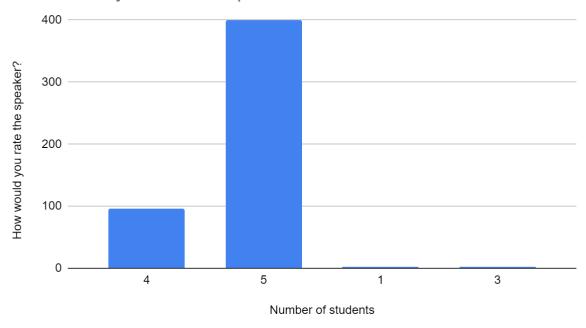


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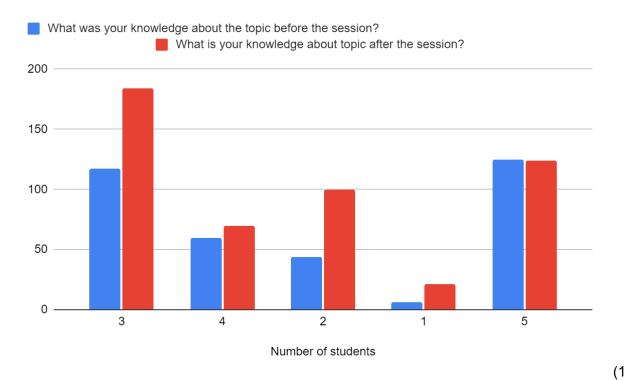
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How would you rate the speaker?



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Attendee list:

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Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

T.I.M.E

College Level Event

Date: 23-01-23

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Ms.Aditi Mishra

Total no. of Participant: 90

Topic of the session: MBA:India and Abroad

ABOUT THE INSTITUTION:

Triumphant Institute of Management Education Pvt. Ltd. (T.I.M.E.) is India's leading test-prep institute with a pan-India presence and is headquartered in Hyderabad. Established in 1992, T.I.M.E. today operates out of 188 offices located in 97 towns and cities across the country. It is acknowledged as a multi-location, multi-programme training specialist run on corporate lines and offers a wide range of programmes not only for national and state-level entrance exams like the CAT, MAT, JEE MAIN, and JEE ADVANCED but also for international exams like GMAT, GRE, IELTS and TOEFL.

ABOUT THE SPEAKER:

Aditi Mishra is a M.A. in English Literature from English and Foreign Languages University, Hyderabad. She has received 97+ percentile in CAT (VARC) consistently. She has more than five years of experience in training and education industry. She has trained 3000+ students for multiple entrance exams and trained them for interview round as well. She has been working full time with T.I.M.E for the past 3 years. (T.I.M.E Bhopal and New Delhi).

ABOUT THE SEMINAR:

The seminar began with the introduction of the speaker. The speaker explained what MBA is all about and why one should persue an MBA. She elaborated on the procedure to apply for an MBA in India and in abroad. She informed the audience about which exams does the top B-Schools in India consider for entrance. She also told everyone about "The Seven Ages of Man" by William Shakespeare and how it relates to us in today's world. She enlightened the audience with the average salary packages and the highest salary packages that on can expect after completing their MBA. The salary packages varies for different colleges. She presented her point of view on Career Building and guided everyone to choose what best suits them. She elaborated on the current economic scenario, their immediate impact on the job market, sectors that are expected to have a rise in demand in the near future and sustainable business model.

She emphasised on the fact that the demand for an MBA holder is increasing and is expected to steadily increase in the near future. She briefly explained about GMAT and CAT. Towards the end of the session, she resolved the various queries that the audience had.

POSTER OF SEMINAR



IMAGES OF EVENT



SIGNIFICANCE OF THE EVENT

The seminar helped the audience to gain valuable insights about MBA and the various factors attached to it. They were informed about the eligibility criteria, exam pattern and most importantly "Why choose an MBA over other postgraduate courses?" The speaker emphasised on the increasing demand of MBA holders in the job market and the need to do an MBA to acquire higher positions in an organisation. She informed everyone about the lucrative salary packages and the scope of growth a candidate can expect after doing an MBA. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

FEEDBACK ANALYSIS

Link of feedback formhttps://forms.gle/GJYAp1GjH4bmt3te7

Link of response sheet-

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TELL STATES

Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

MARKET RAJNEETI

Inter-College Level Event

Date: 27 January 2023 – 28 January 2023

Name Of the Organizing Society: Excelsior: The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

REPORT OF THE EVENT-

Bazaar wahi baazigar naya, Khel wahi rajneeti bhara, Sam dam dand bhed, Raja ek raneeti anek

The Event was held in the college and brought in 200+ registrations. We were elated to have Fresca as our title sponsor. There were a total of 3 rounds. The first round was conducted online and the other two rounds were held offline in the college.

Round 1

In this round, teams were allotted a brand and they had to market it in the most unique way possible through a video, presentation, PPT or poster. They had to present the PPT in 5 minutes in a creative and astonishing manner. Brownie points were awarded to the team who came up with a new product, product line, or service for their allotted brand. A total of 15 teams were selected for round 2.

Round 2

Partnership is the essence of success. In this round team collaborations were made on the spot and the collaborating teams were asked to come up with a new product or service for their collaboration. After the collaboration was made they were given 1-2 hours for preparing the presentation, PPT ,video or anything related to their product or service. They had to market their product in front of the jury and had to convince them to buy their product. The total time given to each team was 10 minutes. A total of 6 teams qualified for the final round.

Round 3

In round 3 the selected teams were given negative market scenarios related to marketing, finance, HR etc. The teams had to analyze the whole situation that how their brand would be affected by that situation and come up with smart and innovative solutions and strategies that will save their company. The teams with the most realistic and creative ideas won this round.

The top 3 winners were presented with a cash prize of Rs.10,000 and exciting hampers worth Rs.40,000.

Poster-



IMAGES OF THE EVENT-=







Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

Dhananjay	Mac	Bsc physical science
Shreedhar Rathi	Maharaja Agrasen college	Ba Programme
Anmol Vasu	Maims	Bba
sugandh	Shaheed Rajguru College	bfia
Mehar	Pgdav	B com(p)
Manjeet Shekhawat	Pgdav college	B.com program
Priyanshu	Delhi College of Arts and Commerce	Bcom hons
Tamanna Sehgal	Daulat Ram College	BA hons economics
Shlok Garg	Delhi college of arts and commerce	Bcom hns
Titiksha Basoya	Shaheed Rajguru college	Bms
Palak Jain	Kamala Nehru College	Economics hons
Palak	KNC	Economic honours
Harshita Yadav	SRCC, DU	BCOM HONS
Rohit Singh Chauhan	Rajdhani College	Bcom(honours)
Aditi Agrawal	Shri Ram College Of Commerce	B.A. (Hons) Economics
Sahil Singh	Atma Ram Sanatan Dharma College	B.A Hons Economics
Keshav	Satyawati college	Ba program
Sameer	Sggscc	Bcom h
Rupam	Garg	D
Anshika Gupta	Atma Ram Sanatan Dharma College	Bcom program

Rhythm	Delhi college of arts and commerce	Bcom hons
Khushi	Sri Venkateswara College	B.Com Hons
Jagrati	shaheed rajguru college of applied sciences	BBA FIA
Sonam Kumari	Maitreyi	B.com program
Anmol Vasu	Maims	Bba
sugandh	Shaheed Rajguru College	bfia
Mehar	Pgdav	B com(p)
Manjeet Shekhawat	Pgdav collage	B.com program
Priyanshu	Delhi College of Arts and Commerce	Bcom hons
Tamanna Sehgal	Daulat Ram College	BA hons economics
Shlok Garg	Delhi college of arts and commerce	Bcom hns
Titiksha Basoya	Shaheed Rajguru college	Bms
Palak Jain	Kamala Nehru College	Economics hons
Palak	KNC	Economic honours
Harshita Yadav	SRCC, DU	BCOM HONS
Rohit Singh Chauhan	Rajdhani College	Bcom(honours)
Rishabh Yadav	Deen Dayal Upadhyaya College	BMS
Aditi Agrawal	Shri Ram College Of Commerce	B.A. (Hons) Economics
Amisha Sharma	Rajdhani College	Bcom hons
Samrat	Rajdhani college	Bsc physical science with computer science
piyush	hansraj	ba programme
Stuti Mehra	Gargi	B.Com hons
Siddharth Jain	Deshbandhu College	Biochemistry
Sameer Pratap Singh	Sri Guru Gobind Singh college of commerce	B.COM(H)
Karishma Khanna	Maitreyi college	Bcom

COMFESCO'23

Inter-College Level Event

Date: 15 February, 2023-16 February, 2023

Name Of the Organizing Society: Excelsior: The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

REPORT OF THE EVENT-

The event was held in college in the offline mode and brought in an overwhelming response from people across all the colleges of Delhi University.

We conducted a total of 5 events, all of them being a huge success. Two of the events were entry based, while the rest three were held in the college premises. A total of 15 winners were announce.

For this year's event we proudly announced Orika Spices as our title sponsor. The brand excels in providing with the most flavoured range of seasoning and spices, along with refreshing drinks.

Offline Events

Stock-e-boli

The event involved buying and selling of shares of the given companies, depending upon the market situations. These situations kept fluctuating from one round to another and were being updated on the projector screen. The teams with the highest portfolio value at the end were declared as the winners. The portfolio value at the end was calculated by using the last closing prices of the shares. The main aim of the event was to put the rational and analytical skills of the participants to test.









2. Bamboozled

An amusing and entertaining event finding out the ultimate Movie-maniac! People participated in teams of 2 and they were asked questions related to Netflix movies, series etc. The teams were asked to whistle if they knew the correct answer and the one to whistle first got the chance to answer the question. The questions were all about guessing the movies and series through iconic lines, performing a certain hookstep, naming the characters etc, by blowing a whistle. The final round consisted of a knockout round. An event testing the participants binge-watched knowledge.











3. Stun the Shark

Just like Shark Tank, this event was about pitching your unique innovative ideas to the judges and convincing them to invest in your start-up. All the participants participated with utmost zeal and presented their idea with confidence. The judgement criteria included the uniqueness of the product, feasibility of the product, USP, business strategies and the pricing of the product.

Entry based events

1. Trick-N-Tweez

An event wherein participants were given three market situations each and they were required to form three tweets to market their allotted brand on those particular situations. The judgement was made on the basis of brand centric and uniqueness of ideas, witty and catchy wordplay, creativity and trend setting ability. The "Z" in TweeZ was for them to cater the Gen Z following the latest trends for making the memes.

2. OTT(OVER TAKE TRP)

This event was about presenting an entertaining performance by a group of people portraying how a Hollywood series or movie would look if it was directed by an Indian director. They were judged on the basis of their movie knowledge, creative thinking ability, videography skills, content creation planning and direction skills





Poster-



Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr.Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

Tamana Gupta	arts & science	Gargi College, Delhi University, Delhi
Stuti Mehra	B.Com hons	Gargi College, Delhi University, Delhi
Bhavya	arts & science	Rajdhani College (RC), University of Delhi
Tarun Mantri	mba	Rajdhani College (RC), University of Delhi
Tanya Wadhwani	arts & science	Sri Guru Gobind Singh College of Commerce (SGGSCC), University of Delhi (DU), Delhi
Tushar khurana	arts & science	Sri Guru Gobind Singh College of Commerce (SGGSCC), University of Delhi (DU), Delhi
Shreya Aggarwal	B.Com Honours	Maitreyi College (MC), University of Delhi (DU), Delhi
Harshita Singh	B.Com Honours	Maitreyi College (MC), University of Delhi (DU), Delhi
Mayank Srivastava	arts & science	Sri Venkateswara College (SVC), Delhi University, Delhi
Pranav Puri	arts & science	Atma Ram Sanatan Dharma College (ARSD), University of Delhi (DU), New Delhi
Pari	mba	Maitreyi College (MC), University of Delhi (DU), Delhi
Arushi Garg	mba	Maitreyi College (MC), University of Delhi (DU), Delhi
Sakshi Bisht	arts & science	Maitreyi College (MC), University of Delhi (DU), Delhi
Shilpa Rawat	Commerce	Maitreyi College (MC), University of Delhi (DU), Delhi
Subham Singh	mba	Ram Lal Anand College, University of Delhi
Hritvik	mba	Ram Lal Anand College, University of Delhi
Kavya Vij	B.com hon	Jesus and Mary College (JMC), University of Delhi (DU), Delhi
Saloni Shrivastava	B. Com hon	Jesus and Mary College (JMC), University of Delhi (DU), Delhi
Amberina Sud	arts & science	Maitreyi College (MC), University of Delhi (DU), Delhi
Radhika Mohta	mba	Faculty of Management Studies (FMS), University of Delhi, New Delhi
Akshay Chaudhary	mba	Faculty of Management Studies (FMS), University of Delhi, New Delhi
Priyamvada Rajpal	B.Com Hons	Maitreyi College (MC), University of Delhi (DU), Delhi
Aakanksha	mba	Maitreyi College (MC), University of Delhi (DU), Delhi

Agarwal		
Annie Gautam	arts & science	Indraprastha College for Women (IPCW), University of Delhi (DU), New Delhi
Bhumika Jain	arts & science	Motilal Nehru College (MNC), University of Delhi (DU), Delhi
Rahil Mahajan	arts & science	Motilal Nehru College (MNC), University of Delhi (DU), Delhi
Khushboo Agarwal	arts & science	Shaheed Rajguru College of Applied Sciences for Women, Delhi University
Rishika soni	arts & science	Shaheed Rajguru College of Applied Sciences for Women, Delhi University
Siddharth Panwar	arts & science	Aurobindo
Gayatri Sirohi	arts & science	Maitrey College
Ayush Kumar Lodha	arts & science	The Bhawanipur Education Society College, Kolkata
Sanyam Agarwal	arts & science	The Bhawanipur Education Society College, Kolkata
Saloni Munjal	arts & science	Shaheed Bhagat Singh College (SBSC), University of Delhi (DU), Delhi
Yatin Kapoor	arts & science	Shaheed Bhagat Singh College (SBSC), University of Delhi (DU), Delhi
Inderjeet	arts & science	Maharaja Agrasen College (MAC), University of Delhi (DU), Delhi
Abhinav Rajwar	arts & science	Maharaja Agrasen College (MAC), University of Delhi (DU), Delhi
Gargi Negi	arts & science	Motilal Nehru College (MNC), University of Delhi (DU), Delhi
Pratham Harpalani	arts & science	Motilal Nehru College (MNC), University of Delhi (DU), Delhi
aditi Tiwari	arts & science	Maitreyi College (MC), University of Delhi (DU), Delhi
Aakriti Khanna	arts & science	Delhi College of Arts & Commerce (DCAC), University of Delhi (DU), Delhi
Ashish Sehrawat	arts & science	Delhi College of Arts & Commerce (DCAC), University of Delhi (DU), Delhi
Samyak Jain	mba	Rajdhani College (RC), University of Delhi
kumud jain	bcom hons	Rajdhani College (RC), University of Delhi
Parth Jaiswal	arts &	Maitreyi College (MC), University of Delhi (DU), Delhi

	science	
Simran Pokhriyal	arts & science	Maitreyi College (MC), University of Delhi (DU), Delhi
Kriti Kumar	arts & science	Maitreyi College (MC), University of Delhi (DU), Delhi
Samyak	B.Com Honours	Rajdhani college
Satvik Munjal	arts & science	Shaheed Bhagat Singh Evening College
Aditya agarwal	B.Com Honours	Arsd
Aastha H. Doshi	B.Com Honours	Kalindi College
Kashish chadha	arts & science	Maitreyi College
Akshat Jain	B.Com Honours	Rajdhani college
Rddhi	B.Com Honours	Ramjas
Vineet, DAKSH	arts & science	ARSD
Aditya Saini	B.Com Honours	Ramanujan College
Siya Rastogi	B.Com Honours	Deen Dayal Upadhyaya College

GRMI

(Global Risk Management Institute)

College Level Event

Date: 15.03.23

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr.Puneet (Co-Founder), Mr.Subhashis (Founder)

Total no. of Participant: 60

Topic of the session: Risk Management

ABOUT THE INSTITUTION:

Global Risk Management Institute (GRMI), Gurgaon was established in 2015 and pioneers in providing education related to Risk Management and ensuring a successful career in Risk Management Market which is growing at a fast rate. GRMI Curriculum is the first of its kind comprehensive Risk Management curriculum in the world. The institute offers postgraduate programs in the discipline of Risk Management.

ABOUT THE SPEAKER:

Mr. Puneet is the Co-founder and Director of the Global Risk Management Institute (GRMI) and Alumni of Hansraj College. He has 15+ Years of experience in Risk Management Consulting and Training, with experience working with SUBODH BHARG. Fortune 500 companies across the globe.

Mr. Subhashis is the founder and director of the Global Risk Management Institute (GRMI). He was a Senior Vice President and the Service Line Leader for Enterprise Risk & Compliance at Genpact and the founding partner of Axis Risk Consulting in September 2004.

ABOUT THE SEMINAR:

The seminar began with the introduction of the speakers. They initiated the session by discussing with the audience their interpretation of the term "Risk" and explaining them what it means in the corporate world. They shared with everyone the fact that in China, it is seen as an opportunity. They explained to the audience that risk is the uncertainty that an event will occur and that all the big organizations are well aware of their risks. They stated examples of some of the biggest companies on how they timely evaluated their risks, took steps to reduce it and how it helped them in the long run. They put forth everyone the story that how Netflix entered into the gaming world due to the risk of gaming overtaking Netflix. Zomato already anticipated the problems that will come their way when they launched Blinklt, and that their PR/risk team was

already ready with the answers and information. They elaborated on the importance of identifying these risks in advance and asked the audience that who do they think does all this? The speakers told everyone that it is the Management control owner, monitoring compliance quality controller security and the risk managers who identify such risks. The speaker then went on by talking about some of the emerging risks and some of the areas that risk managers work at. They enlightened the audience with what a student's journey be if they get into the field of Risk Management via GRMI. Towards the end of the session, she resolved the various queries that the audience had.

POSTER OF SEMINAR



IMAGES OF EVENT



SIGNIFICANCE OF THE EVENT

The seminar helped the audience to gain valuable insights about one of emerging fields of job i.e, Risk Management. They were informed about how every organization anticipates their risks before they even occur and why it is so crucial. They were given examples of some of the biggest organizations who anticipated their risks and how it helped them in the long run. The speaker emphasized on the increasing demand of Risk Managers in the foreseeable future and the scope of the field. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

FEEDBACK ANALYSIS

Link of feedback form-

https://forms.gle/qwefj6YDssfcQNqM8

Link of response sheet-

https://docs.google.com/spreadsheets/d/1P_wG9hljIQ59CIAMah-_qaggABBnc4ZHJwHsc5TXDwg/edit

ATTENDEE LIST-

EXCELSION: THE COMMERCE SOCIETY'S SEMINAR Page No.

Date: 15th March 2023

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Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23

TOP ONE PERCENT

College Level Event

Date: 16.03.23

Name Of the Organizing Society: Excelsior-The Commerce Society

Name of the Coordinator of the Event: Dr. Jyotsna

Resource Person: Mr.Sandeep Gupta

Total no. of Participant: 115

Topic of the session: GMAT/GRE + Road to Wharton

ABOUT THE INSTITUTION:

Top One Percent is a premiere GMAT and study abroad coaching institute, led by Mr.Sandeep Gupta an eminent GMAT trainer in Delhi with high percentages of 99 percentile GMAT scores in all their student's placements and score rate. Having a decade of experience in the study abroad field, Top One Percent study abroad coaching institute has over the tenure of its incorporation made the dreams of thousands of aspirants of having an IVY league MBA come true.

ABOUT THE SPEAKER:

Mr.Sandeep is the foremost GMAT / GRE Trainer in Asia and is the only Asian with perfect scores of 800/800 in the GMAT (four times, latest in Oct 21) and 340/340 in the GRE. In addition, Sandeep has three admission offers from Harvard, the final from Harvard Business School MBA(Co'17). He has also been invited by the New York Stock Exchnage for a panel discussion, interview, and documentary after one of his many enlightening speeches.

ABOUT THE SEMINAR:

The seminar began with the introduction of the speaker. The speaker explained what MBA is all about and why one should pursue an MBA. He elaborated on the procedure to apply for an MBA abroad. He informed the audience about which exams does the top B-Schools consider for entrance. He told everyone that having a work experience of at least 2 years help people get an edge over others while applying in the TOP B-Schools. While in India most of the institutions don't compulsorily require a work experience, in abroad it is compulsory to have a work experience of minimum 2 years to get into the IVY Leagues. He told everyone that students need either a GMAT or a GRE score to apply in colleges abroad. They can also opt for the deferred MBA Programs wherein they can apply with a GMAT/GRE score and complete the application in their final year and then start their MBA program directly after completing their graduation. He familiarized ever with the various institutes that offer deferred MBA programs. He

also shared with everyone the story of the youngest GMAT 780 scorer from India and that he was his student. He emphasised on the fact that the demand for an MBA holder is increasing and is expected to steadily increase in the near future. Towards the end of the session, he resolved the various queries that the audience had.

POSTER OF SEMINAR



IMAGES OF EVENT



SIGNIFICANCE OF THE EVENT

The seminar helped the audience to gain valuable insights about MBA and the various factors attached to it. They were told that they need either a GMAT or a GRE to apply to universities abroad. They were familiarized with the deferred MBA programs and some of the top universities who offer it. The speaker emphasized on the increasing demand of MBA holders in the job market and the need to do an MBA to acquire higher positions in an organization. He informed everyone about the lucrative salary packages and the scope of growth a candidate can expect after doing an MBA. The speaker's words of motivation proved to be quite helpful and enlightening for the students.

FEEDBACK ANALYSIS

Link of feedback form-

https://forms.gle/c5v8hKnthEd2pMEf8

Link of response sheet-

https://docs.google.com/spreadsheets/d/1y1zmWtnDkfO7y9GYazq_aOcFh0ct-wrpD3dBQkqOG Ec/edit?usp=drivesdk

Attendee list:

COMMERCE	DEPARTMENT
COMMERCE	DUINKILLE

Name)	Rallino.	Course !	1 Year	Smail id Contact no
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Team Excelsior-

President: Shruti Wadhwa

Vice President: Vanshika Aggarwal

Signature of the Convenor:

Dr. Jyotsna Teacher in Charge Excelsior- The Commerce Society Maitreyi College 2022-23